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# NEW - 2021 FIT BOGO50% PROMOTION for the New Decade Departure dates: January 3-10 2021 to March 7-14 2021

Ecoventura is offering double cabins with an offer of **Buy One – Get One 50%** off the 2021 cruise rate on the Origin & Theory and Letty with flexible booking terms. **Single cabins** are available without a supplement and are limited to two per sailing. Valid on all new FIT bookings through December 30, 2020 and cannot be combined with any other discount or promotion. This replaces the previous promotion that has expired.

#### 2020 FIT DEPARTURES GUARANTEED on the ORIGIN & THEORY

Our next FIT departure is guaranteed to operate the week of November 8-15 (A) on the Theory. The guide is Antonio Adrian who is also a certified photography instructor. **November 29-06 December (B) is available for FIT bookings on the THEORY with the BOGO50% offer.** We will open and operate any available departure with a <u>minimum of 6 guests or more</u>. Please contact us for more details.

# <u>2020 FESTIVE SEASON - AVAILABLE!</u> December 20-27 (A) and December 27-03 January (B) 2020/2021

Festive season 2020 is available for charter on the Origin, Theory and Letty. The holiday surcharge is waived when guests show proof they have purchased CFAR or premium travel insurance. The standard booking terms for deposits and cancellations will apply instead of the festive terms. Usually, these weeks are sold out two years in advance. Find more details here: <a href="2020 Festive Season departures AVAILABLE">2020 Festive Season departures AVAILABLE</a>

# PRIVATE Exclusive CHARTER PROMOTION - ORIGIN & THEORY

For those seeking total privacy and their very own space while exploring the islands, an exclusive charter is a favorable choice when cruising on a larger ship could be a challenge. A special feature we can offer is for two of the connecting cabins can be set up as <a href="Two-bedroom suites">Two-bedroom suites</a>.

## 2020 Departure Dates - December 6-13 (A) and December 13-20 (B) 2020

The Charter Rate is \$112,700 (regularly \$161,000) exclusive of airfare and taxes Flexible booking Terms: no deposit required, balance is due 30 days prior

## **2021 Departure Dates - January 10-27 2021 to March 7-14 2021**

The Charter Rate is \$118,300 (regularly \$169,000) exclusive of airfare and taxes

Terms: A deposit of \$15,000 is required within 30 days of confirmation, the balance is due 60 days

prior

See ALL Special Offers and Flexible BOOKING TERMS here: <a href="https://www.ecoventura.com/special-offers/">https://www.ecoventura.com/special-offers/</a>

#### **CORONA CLAUSE – added to our standard Terms & Conditions**

Available on all new and existing bookings

#### **OUR GUARANTEE**

We will provide guests with a Full cruise credit (FCC) to reschedule their cruise up to 12 months from their cruise departure if either of the following conditions are met:

# **COVID** travel restrictions include the following:

Ecuador closes its borders or prevents you from entering due to their governmental guidelines and restrictions on your country of residence. Your country of residence prevents you from departing due to their governmental guidelines and restrictions on the entry to Ecuador. We recommend that you purchase a travel insurance policy, preferably CFAR, should you need to cancel for any other reason.

### WEBINARS for Galapagos travel providers and guests

Schedule a **private webinar** for your sales and marketing team, contact Melissa at marketing@ecoventura.com

Learn about our USPs, and amenities offered only on the Origin & Theory - not found on other "luxury" vessels in Galapagos. If you missed Ecoventura's first webinar hosted by our guides, Ivan and Sofia, you can still discover why there is no better time to visit the Galapagos. Invites will be sent out soon for **webinar#2 "NATURE TALKS"** join us on November 18<sup>th</sup> at 10AM EST.

# AVAILABILITY is found live on www.ecoventura.com - Start Your Journey

The inaugural sailing of the EVOLVE has been postponed until the Fall of 2021. As a result, Ecoventura will continue to operate the first class yacht LETTY through November 2021. This is subject to change.

## Links to recent events and important travel information

Entry requirements to Ecuador and Galapagos (revised 10/28/2020) <u>Update for Travel to the Galapagos</u>.

All arrivals to Ecuador traveling to Galapagos do NOT need a second RT-PCR test in Ecuador and can enter Galapagos with the same PCR test taken to enter Ecuador within 96 hours of their flight to Galapagos.

Enhanced cleanliness and sanitation protocol: Enhanced cleanliness and sanitation measures
Without many tourists since March, nature has taken a break and guests will be rewarded to see
Galapagos as the Islands were 20+ years ago. The Galapagos are open - 10 reasons to visit the
Galapagos now (blog).

Origin & Theory by Ecoventura Unbranded web site <a href="www.origintheorygalapagos.com">www.origintheorygalapagos.com</a>
<a href="Origin & Theory Fact Sheet">Origin & Theory Video</a>

2021 Origin & Theory Rate sheet 2022 Origin & Theory Rate sheet

Letty by Ecoventura Unbranded web site  $\underline{www.lettygalapagos.com}$ 

Letty Fact sheet
Letty by Ecoventura cabin details
Letty by Ecoventura video
2021 Letty by Ecoventura rate sheet

## **CONTACT US:**

Reservations: <a href="mailto:info@galapagosnetwork.com">info@galapagosnetwork.com</a>

Travel documents and general inquiries: <a href="mailto:sales@galapagosnetwork.com">sales@galapagosnetwork.com</a>
Changes to existing reservations, Finals and passenger details <a href="mailto:travel@ecoventura.com">travel@ecoventura.com</a>

Payment advice: <a href="mailto:office@galapagosnetwork.com">office@galapagosnetwork.com</a>
Guest Feedback: <a href="mailto:quality@ecoventura.com">quality@ecoventura.com</a>
Marketing Materials: <a href="mailto:marketing@ecoventura.com">marketing@ecoventura.com</a>